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Ensono

Case Studies

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OPTIMIZE FOR TOMORROW.

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The Skills Gap

With 64,000 mainframe positions expected to be vacant by 2020*, **65%** of businesses are choosing to outsource their IT operations!

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AWARD WINNING PARTNERSHIP

UK Landowner and Charity

Our client embarked on a £40 million transformation programme. Ensono enabled the client's transformational journey by providing a platform and location-independent hybrid IT approach that utilised AWS public cloud.

The result: Scalable, secure and cost-effective solutions helped the client's £100 million case outperform initial estimates.

Embrace New Delivery Models

It's not about abandoning the old way of doing things. It's about...

Understanding Risk

Rigorous risk analysis enables you to transition to moving low-risk early and to application commitment solutions



INTERACTIVE PRESENTATION

Take a pragmatic approach

With the vast majority of organizations already utilizing cloud, the question isn't whether to move, but what to transition, how and when to do it, and what to do when it gets there.

There are no easy answers. This is a personal and bespoke journey impacted by legacy infrastructure, business priorities, levels of cloud maturity and much more.

Some enterprises will have adopted early and are struggling to manage siloed, multi-cloud environments. They need to optimize. Others are late to the party, having been restricted by governance and/or industry regulations, or are now being forced out the data center. They need to transition quick.



of enterprises have now adopted the public cloud. 81% have a multi-cloud strategy.¹

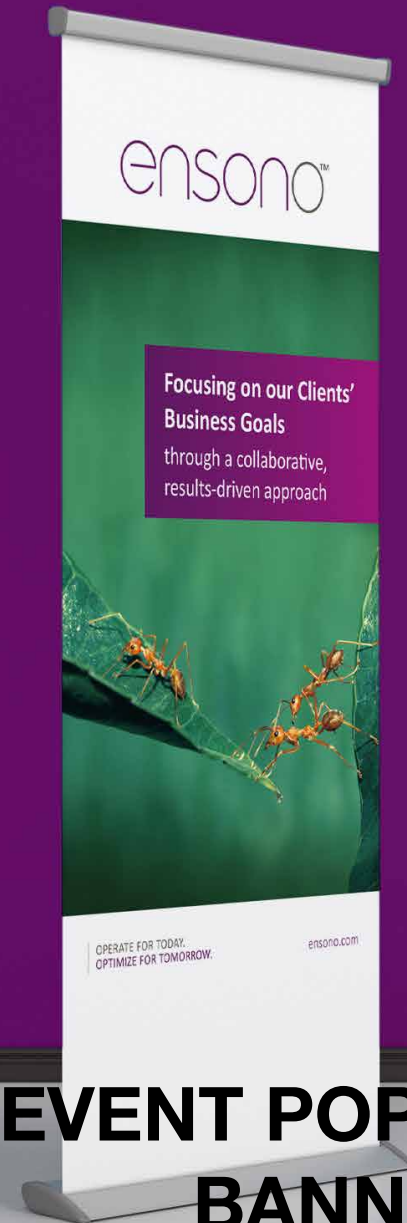
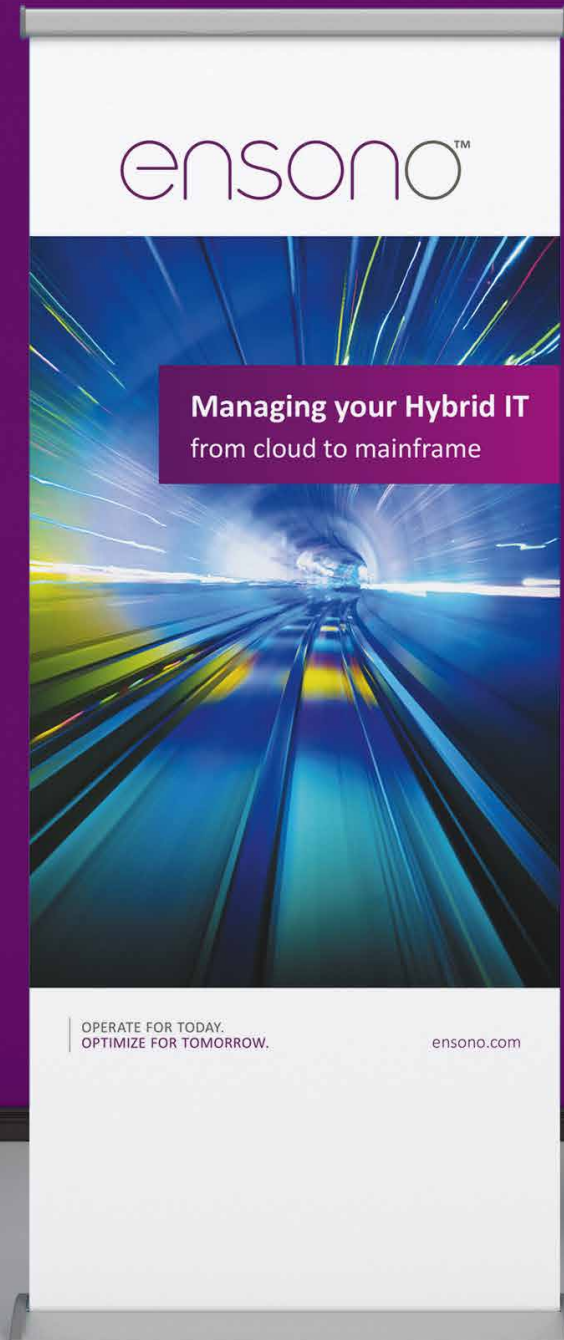
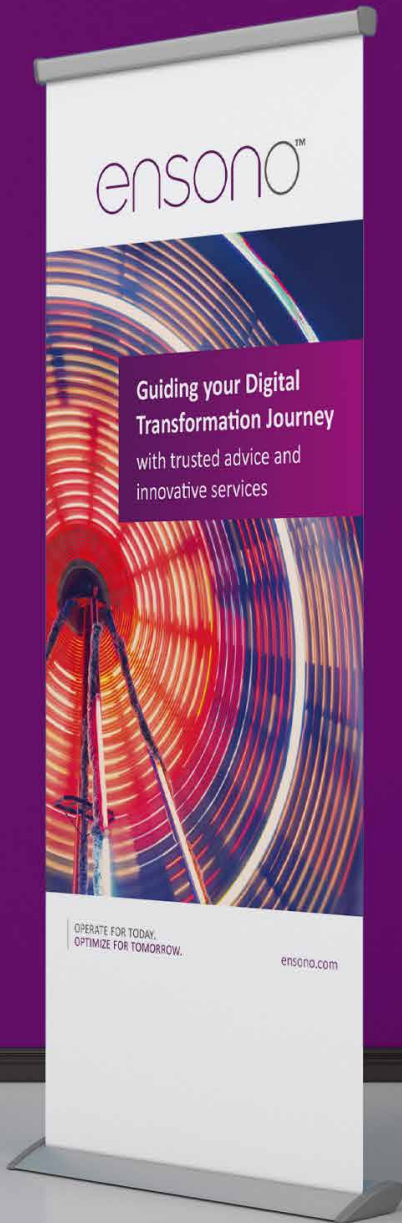


of organizations exceed cloud budget by 300% in the first 3 years.²

¹State of the Cloud Report, RightScale, 2018 ²IDG

It's important to walk before you run. Putting the wrong workloads in the wrong place will create long term business problems and increase costs. Organizations need to be pragmatic at speed.

CORPORATE REPORTING



**EVENT POP-UP
BANNERS**



WITH A PORTFOLIO OF
MAINFRAME SERVICES



AMPLIFYING THE POWER
OF YOUR MAINFRAME

EMBRACING THE AGILITY OF CLOUD



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- ✓ SAP, Microsoft, eCommerce, Enterprise Applications
- ✓ Enterprise-grade Support, Governance and Security services



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EXHIBITION GRAPHICS



AWS Assessment Roadmap

Many enterprises are facing disruption from new competitors in their traditional markets. The benefits of cloud adoption have been recognised in terms of greater innovation, reduced time to market and lower capital costs with movement to opex model. A number of concerns in the use of cloud have been raised, specifically around compatibility with existing skill sets, technical complexity and security parameters.

At Ensono, we can identify, analyse and assess the opportunity for AWS cloud adoption, recommending a viable solution for effectively managing a hybrid environment, and reducing operational costs. Our approach defines a change roadmap that addresses technical complexity, skill set compatibility and enhancement, and regulatory considerations; thus overcoming the barriers to cloud adoption. This can enable the CIO to innovate and deliver business benefit from within IT.

OUR APPROACH

INPUT & PREPARE

- Pre-plan
- Scope & focus
- Timelines
- Costs

DISCOVERY

- Understand the people, process, places & technology operating components
- Review current programmes & projects
- Document issues & concerns

ANALYSE & ASSESS

- Using the Ensono PARC methodology
- People, process, places & technology
- Assess the infrastructure landscape & roadmap

WORKSHOP

- Collaboratively review findings
- Validate AS-IS state with client
- Document vision for the areas in scope
- Working with existing teams

DESIGN

- Agree priorities
- Identify early wins
- Design TO-BE involving issues and in-line with vision
- Microsoft best practice

CHANGE ROADMAP

- Define the high-level roadmap from AS-IS to TO-BE
- Build the high-level costs and resources
- Identify operational & skills gaps

TRANSFORMATION & TRANSITION PROGRAMME

- Identify short-term or quick-wins
- Clarify migration options
- Outline resources needed

BUSINESS OUTCOME

BENEFITS

- Prioritise resources and investment to implement cloud technologies
- Stakeholder verified current AS-IS state of the infrastructure & data centres
- Recommendations on IT and maturity model changes necessary to ensure adequate support to the TO-BE strategy
- Identify the most efficient transition including AWS, federated authentication and application & data migration
- Migration recommendations to help ensure the optimal hybrid strategy
- Identify the TO-BE disaster recovery platform



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CIO Advisory

With the fast-emerging capabilities and opportunities that hybrid IT offers, the barriers between IT and the business are being further blurred. There is continuous business demand for innovation, cost savings and agility; so it is now even more important for IT to drive and control the IT agenda that underpins the business strategy. However, many IT organisations are already drowning with the day-to-day operational demands and are limited by time, budget and skills to drive the strategic agenda.

Ensono believes that a clear IT strategy and roadmap, with the ability to continually innovate, are imperative to the long-term success of IT as a business enabler. We also recognise that many IT organisations cannot afford a CTO or EA function. We can offer this strategic resource as a discrete service, with flexible capacity, bringing a wealth of our consulting capabilities, to work in partnership with your organisation.

OUR APPROACH

INPUT

- Provision
- Scope & focus

DISCOVER

- Business drivers
- IT vision & intent
- Data architecture
- Application architecture
- Technical architecture
- People & skills
- Capabilities
- Roles & issues

ROADMAP PRIORITISATION WORKSHOP

- Agree initial roadmap
- Priorities
- Early actions

SERVICE LAUNCH

- Service scope
- Service level & reporting
- Business & IT strategy personalisation

Internal Challenges

- Monthly CIO meeting
- Regular senior IT workshop
- Annual business workshop
- Thought leadership
- Internal demands
- Keep roadmap current
- Key project team actions
- Recommended projects with cost/benefit

OUTPUTS: TRANSFORMATION MAP

BENEFITS

- Maps mat IT investment & change programmes
- Roadmap up to date
- Being innovative
- Communicated with business
- Successful design
- Pro active & challenges
- Flexible consumption model
- Bring full capabilities of Ensono
- Get CTO/EA capability as a function of the cost

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SOLUTION ROADMAPS



CRM CASE STUDIES



Driving Business Change and Innovation

Technology alone does not drive digital transformation. To be truly effective it requires the integration of people, process and technology. Whether leveraging the power of the cloud, or optimising legacy technologies, Ensono is your partner for succeeding in the Digital Transformation era.

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ADVERTISING